



The Law Society of Upper Canada's Accredited CPD Programs



Communicating Effectively with Disagreement, Conflict and Resistance

Accredited for: 3.5 New Member CPD Hrs | 3.5 Professionalism Hrs for Experienced Members

Participants are trained and developed to listen at a deeper level and hear complaints as uncommunicated requests. Participants learn to listen for what is not being said; the other party's feelings, values, beliefs and commitments.

Participants identify their personal barriers to communication, their assessments and interpretation that get in the way and are enabled to leave the other party feeling heard, appreciated and understood.

Manage disagreement by shifting conflict to collaboration and partnership!



Coaching Skills and Effective Feedback for Lawyers

Accredited for: 6 New Member CPD Hrs | 6 Professionalism Hrs for Experienced Members

Participants are trained and developed in active listening, powerful questions, creating a safe space and coaching the person not the story. These coaching principles leave participants with the ability to have powerful coaching conversations with their direct reports, peers, colleagues and clients.

Participants learn the balanced feedback model and practice leading feedback discussions.

Be "Coach-Like" and take a "coach-approach" to empower and develop your people!

9 substantive hours

Starring in Blockbuster Presentations and Seminars

Approved for 6 Substantive Hours: New Member & Experienced Members

The exercises in this course have been specifically designed to train and develop participants to enhance their ability to deliver presentations and seminars. This course focuses on the skills required to differentiate yourself and be memorable and engaging.

Participants receive real time feedback and coaching on their presentations style, their effectiveness to engage the audience and how their body language, gestures, tone of voice, eye contact and energy level impacts the room.

Gain the confidence to deliver blockbuster presentations and seminars every time!

9 substantive hours

Creating and Delivering Blockbuster Presentations and Seminars

Approved for 6 Substantive Hours: New Member & Experienced Members

Participants learn a 5-step process to create and deliver memorable blockbuster presentations and seminars. Participants are trained to create from adult learning principles and to think from what their audience wants to hear. This process is excellent to bring new life to old presentations.

Participants learn the value of writing their content from intention, creating stories and preparing questions in advance, opening with strength and writing feedback forms that guarantee follow up meetings.

Write blockbuster scripts that have your audience requesting more of you!

Delivery Format for all courses:

- Live Workshop
- Tailored to private practice and participants opportunities for learning
- Lecture with simulations & roll play, problem solving, interaction with facilitator and peers, group discussion, small group and pair exercises, coaching and feedback from facilitator